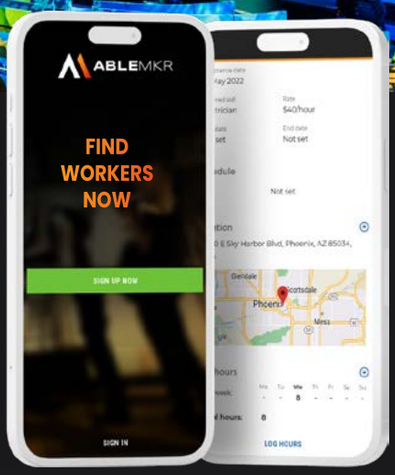
ABLEMKR

CUSTOMER STORY



About

Exhibau provides expert design and build support, from concept to implementation. Unique projects include Preserve Life Wellness Community, a 1,200-acre healthcare campus project in Atlanta, featuring 35 mass timber structures, and TED Vancouver.

THE CHALLENGE

Exhibau's need for skilled labor across numerous trades and locations is growing, making it very difficult to "centralize" hiring. ABLEMKR supports Exhibau's growth, with a growing ecosystem of thousands of skilled tradespeople.

"It's hard to go beyond my expectations, because my expectations are pretty high."

BRANDON DORN
Director of Operations

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Currently, we specialize in mass timber structures, with ground up development of a 1,200 acre campus, with 35 buildings ranging from 40,000 to 200,000 square feet. It's an organic and holistic healthcare campus, slated to complete in four years.

ABLEMKR takes the place of traditional HR recruiting. I don't want to spend time and resources recruiting, so it really helps us in that respect. The quality of workers from ABLEMKR is better. We've worked with other providers, and never really had great results. ABLEMKR is a better total solution for managing our staff.

Onboarding is super simple. We complete a worker request form, and within days we have people on site. I'm a big fan of the working interview, so ABLEMKR does all the "heavy lifting" qualifications, verification, paperwork, and the worker comes in and starts. We put them to work, and we find out if it works or not. It takes the place of the skills test, and the time we'd be investing in interviews, ABLEMKR manages. The worker time sheets process is also simple, making it easy to review and approve hours.

"ABLEMKR seamlessly fits into what we're already doing."

ABLEMKR has helped build and scale our business, faster. When it comes to staff, it's always difficult because you throttle based on past experience. ABLEMKR allows us to ramp up, because they're always recruiting. ABLEMKR really penetrates the skilled labor market, faster than traditional hiring methods.